

## **Specialty GPO Network**

### Optimize access and purchasing power with IPN's GPO network

IPN is a national, multi-specialty group purchasing (GPO) and service organization dedicated to delivering reduced drug pricing to specialty care practices. By leveraging existing manufacturer relationships and our current membership network of more than 12,000 physicians in more than 7,700 specialty practices, IPN secures competitive pharmaceutical contracts that allow your practice to get the best products at the best price.

IPN is your true partner in service. We understand your practice needs and will help you manage contracts so your practice achieves ample cost savings. As a member of IPN, your specialty practice can share in the network's purchasing power to reduce costs on pharmaceuticals, diagnostic testing, surgical equipment and medical equipment, while remaining an independent and autonomous entity.

#### **As an IPN member, you can expect:**

- Alignment and integration with Besse Medical to facilitate advanced and timely analytics around contract performance and real-time purchase information
- Substantial cost savings on many pharmaceutical products
- Contract performance analysis through our comprehensive analytics solutions and tools with a dedicated account management team to support your practice in maximizing rebates and discounts on your purchases
- Preferred access and competitive pricing on industry-leading technology solutions (such as business analytics), consulting services and clinical research
- Access to medically integrated dispensing for patient compliance and potential revenue
- Preferred access to educational opportunities
- Legislative advocacy on behalf of your specialty practice

#### **Join IPN today.**

To enroll, contact an IPN national accounts manager at [memberservices@IPNOnline.com](mailto:memberservices@IPNOnline.com). Membership in IPN does not preclude you from participating in GPOs or organizations you may already belong to.